

# MPSEOC BUDGET HISTORICAL AND PREDICTED

	2014	2015	2016	2017	2018	2019	2020 * COVID	2021 * COVID	2022	Estimated 2023
<b>INCOME</b>										
Fairs	\$86,920.39	\$105,060.41	\$107,932.61	\$108,515.52	\$117,081.14	\$143,191.19	\$101,196.32	\$118,194.13	\$140,166.74	\$150,000.00
Guide	\$6,643.00	\$6,000.00	\$5,400.00	\$8,685.28	\$6,200.00	\$7,393.82	\$6,300.00	\$5,250.00	\$5,250.00	\$6,500.00
Summer Conference	\$4,721.76	\$6,058.49	\$6,340.18	\$7,029.96	\$9,144.24	\$8,459.01	\$0.00	\$5,468.29	\$9,398.71	\$10,000.00
Counselor Update	\$2,667.60	\$2,495.70	\$2,686.42	\$2,990.60	\$4,069.30	\$5,510.40	\$200.00	\$3,938.39	\$5,590.18	\$6,000.00
Interest	\$873.00	\$600.00	\$3,277.33	\$2,063.99	-\$750.65	\$746.51	\$471.12	\$53.11	\$10.09	\$1,000.00
Contributions	\$34,500.00	\$39,000.00	\$46,000.00	\$37,165.00	\$41,000.00	\$54,000.00	\$28,000.00	\$29,500.00	\$37,000.00	\$35,000.00
Other Income (Investments/CD/Grants/Checking, Etc.)	\$60,376.00	\$62,041.17	\$61,101.62	\$62,242.35	\$45,785.00	\$69,660.00	\$110,139.68	\$158,090.47	\$88,011.20	\$85,000.00
Late Payments To Come	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,000.00	\$0.00
<b>TOTAL INCOME</b>	<b>\$196,701.75</b>	<b>\$221,255.77</b>	<b>\$232,738.16</b>	<b>\$228,692.70</b>	<b>\$222,529.03</b>	<b>\$288,960.93</b>	<b>\$246,307.12</b>	<b>\$320,494.39</b>	<b>\$297,426.92</b>	<b>\$293,500.00</b>
<b>EXPENSE</b>										
Payroll	\$38,234.22	\$46,996.78	\$47,000.05	\$49,350.00	\$51,324.01	\$51,324.00	\$51,324.01	\$56,324.04	\$63,916.21	\$63,916.21
Insurance Stipend	\$4,261.00	\$4,613.98	\$4,613.98	\$7,796.43	\$7,796.43	\$7,796.43	\$7,796.42	\$7,796.42	\$7,796.42	\$7,796.42
Taxes	\$4,547.57	\$4,992.57	\$4,467.53	\$5,501.58	\$5,103.31	\$5,045.06	\$4,974.62	\$5,399.77	\$5,815.22	\$5,815.22
401 k Plan	\$0.00	\$6,093.90	\$2,820.00	\$2,961.00	\$3,079.44	\$3,079.44	\$3,079.44	\$3,279.44	\$3,776.50	\$3,776.50
Office Rent	\$0.00	\$0.00	\$5,254.34	\$6,164.00	\$6,015.00	\$5,997.59	\$5,040.00	\$5,872.00	\$4,210.00	\$0.00
Tour	\$21,255.73	\$21,930.11	\$23,057.21	\$23,181.33	\$25,615.23	\$25,215.68	\$43,030.76	\$39,862.10	\$40,011.39	\$39,000.00
Montana Tribal College Fairs	\$9,537.68	\$6,762.72	\$8,379.52	\$9,313.77	\$12,808.68	\$14,321.97	\$3,975.58	\$11,036.76	\$17,994.44	\$12,000.00
Guide	\$7,582.43	\$7,848.58	\$11,250.47	\$11,004.80	\$8,041.83	\$7,733.84	\$5,961.90	\$7,399.75	\$11,557.55	\$11,000.00
Summer Conference	\$18,234.14	\$19,188.71	\$19,484.31	\$22,969.74	\$26,158.37	\$27,540.85	\$719.99	\$25,342.41	\$31,932.99	\$28,000.00
Counselor Update	\$8,878.93	\$8,560.15	\$8,804.47	\$10,125.27	\$8,779.34	\$7,397.37	\$1,494.14	\$6,175.03	\$10,968.28	\$7,500.00
Board Meeting	\$3,886.74	\$4,437.88	\$4,345.64	\$4,036.46	\$6,511.41	\$6,222.62	\$3,434.59	\$2,154.49	\$8,004.75	\$7,000.00
Web	\$4,839.64	\$3,468.43	\$3,195.21	\$5,556.49	\$3,891.72	\$3,750.83	\$3,898.34	\$3,242.88	\$5,295.35	\$4,500.00
Professional Fees	\$1,007.50	\$2,211.00	\$3,956.00	\$9,087.50	\$15,143.25	\$3,421.27	\$3,241.71	\$1,312.50	\$15,178.48	\$6,000.00
Phone/Internet/Utilities	\$2,295.30	\$2,890.71	\$3,101.78	\$3,609.14	\$3,373.49	\$1,705.88	\$2,447.76	\$1,693.93	\$2,752.87	\$2,800.00
Supplies	\$1,248.22	\$996.95	\$2,590.32	\$1,969.16	\$2,670.36	\$1,603.57	\$2,583.23	\$3,040.00	\$2,655.62	\$3,000.00
Printing & Reproduction	\$0.00	\$0.00	\$756.29	\$570.31	\$367.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Travel/Meals/Lodging	\$3,400.02	\$3,725.36	\$5,127.68	\$4,903.79	\$4,816.68	\$5,022.22	\$2,441.18	\$3,428.91	\$3,958.49	\$2,500.00
Bank Service Charges	\$40.00	\$20.00	\$643.86	\$47.04	\$74.96	\$48.84	\$35.67	\$110.22	\$52.25	\$50.00
Organization & Board Insurance	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,722.00	\$1,722.00	\$2,800.00
License & Permits	\$15.00	\$367.73	\$367.45	\$182.00	\$198.00	\$214.00	\$234.00	\$486.54	\$332.00	\$350.00
Dues and Subscriptions	\$588.00	\$448.00	\$442.00	\$265.00	\$285.00	\$480.00	\$337.35	\$823.00	\$520.00	\$1,000.00
Miscellaneous	\$1,692.64	\$1,346.03	\$5,031.93	\$858.40	\$1,299.79	\$911.37	\$0.00	\$629.00	\$1,098.50	\$800.00
Storage Fees	\$600.00	\$1,480.00	\$1,050.60	\$1,134.00	\$1,177.20	\$1,209.60	\$1,209.60	\$1,274.00	\$727.80	\$1,000.00
Interest/Finance Charges	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$306.04	\$0.00	\$4,057.47	\$0.00	\$0.00
<b>TOTAL EXPENSE</b>	<b>\$132,144.76</b>	<b>\$148,379.59</b>	<b>\$165,740.64</b>	<b>\$180,587.21</b>	<b>\$194,531.14</b>	<b>\$180,348.47</b>	<b>\$147,260.29</b>	<b>\$192,462.66</b>	<b>\$240,277.11</b>	<b>\$210,604.35</b>
<b>Net Income</b>	<b>\$64,556.99</b>	<b>\$72,876.18</b>	<b>\$66,997.52</b>	<b>\$48,105.49</b>	<b>\$27,997.89</b>	<b>\$108,612.46</b>	<b>\$99,046.83</b>	<b>128,031.73</b>	<b>\$57,149.81</b>	<b>\$82,895.65</b>

Other Income (Includes: DA Davidson  
Investment, Savings, & YE Checking Account  
Balance as of 12.16.2022 Board Financial  
Report)

\$27,855.91 + 41,905.00 + 18,250.29